

# Marginal and conditional effects

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STAT 423

Applied Regression and Analysis of Variance

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# Possibilities

If the marginal effect is +,significant, the conditional effect may be

- ▶ + and significant
- ▶ + and nonsignificant
- ▶ - and significant
- ▶ - and nonsignificant

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- ▶ + and significant
- ▶ + and nonsignificant
- ▶ - and significant
- ▶ - and nonsignificant

In other words, neither the sign nor significance of the effects need match.

# Marginal and conditional effects

## Marginal effect of $x_1$ :

- ▶ Model:  $y = \beta_{01} + \beta_1 x_1 + \epsilon$
- ▶ Effect:  $\hat{\beta}_1 = SX_1 Y / SX_1 X_1$

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## Marginal effect of $x_2$ :

- ▶ Model:  $y = \beta_{02} + \beta_2 x_2 + \epsilon$
- ▶ Effect:  $\hat{\beta}_2 = SX_2 Y / SX_2 X_2$

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- ▶ Model:  $y = \beta_{02} + \beta_2 x_2 + \epsilon$
- ▶ Effect:  $\hat{\beta}_2 = SX_2 Y / SX_2 X_2$

## Conditional effects:

- ▶ Model:  $y = \alpha_0 + \alpha_1 x_1 + \alpha_2 x_2 + \epsilon$
- ▶ Effect:  $\hat{\alpha}_1 = [(\mathbf{X}^T \mathbf{X})^{-1} \mathbf{X}^T \mathbf{y}]_{[2]}$

How are  $\hat{\beta}_1$  and  $\hat{\alpha}_1$  related?

Last time, we showed that if  $\mathbf{x}_1$  and  $\mathbf{x}_2$  are centered, then

$$\hat{\beta}_1 = \mathbf{x}_1^T \mathbf{y} / \mathbf{x}_1^T \mathbf{x}_1$$



Last time, we showed that if  $\mathbf{x}_1$  and  $\mathbf{x}_2$  are centered, then

$$\hat{\beta}_1 = \mathbf{x}_1^T \mathbf{y} / \mathbf{x}_1^T \mathbf{x}_1$$

$$\hat{\alpha}_1 = ((\mathbf{x}_2^T \mathbf{x}_2) \mathbf{x}_1^T \mathbf{y} - (\mathbf{x}_1^T \mathbf{x}_2) \mathbf{x}_2^T \mathbf{y}) / w, \text{ where} \\ w = \mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2.$$

We can rewrite this as

$$\begin{aligned} \hat{\alpha}_1 &= \frac{\mathbf{x}_1^T \mathbf{y}}{\mathbf{x}_1^T \mathbf{x}_1} \times \frac{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2}{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2} - \frac{\mathbf{x}_2^T \mathbf{y}}{\mathbf{x}_2^T \mathbf{x}_2} \times \frac{\mathbf{x}_2^T \mathbf{x}_2 \mathbf{x}_1^T \mathbf{x}_2}{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2} \\ &= \hat{\beta}_1 \times \frac{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2}{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2} - \hat{\beta}_2 \times \frac{\mathbf{x}_2^T \mathbf{x}_2 \mathbf{x}_1^T \mathbf{x}_2}{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2} \end{aligned}$$

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**Q:** How does  $\mathbf{x}_1^T \mathbf{x}_2$  affect the relationship between  $\hat{\alpha}_1$  and  $\hat{\beta}_1$ ?

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**Result 1:** If  $\mathbf{x}_1^T \mathbf{x}_2 = 0$ ,  $\hat{\alpha}_1 = \hat{\beta}_1$ .

$$\hat{\alpha}_1 = \hat{\beta}_1 \times \frac{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2}{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2} - \hat{\beta}_2 \times \frac{\mathbf{x}_2^T \mathbf{x}_2 \mathbf{x}_1^T \mathbf{x}_2}{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2}$$

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**Q:** What if  $\mathbf{x}_1^T \mathbf{x}_2 \neq 0$  ?

**Result 2:** Let  $\mathbf{x}_1^T \mathbf{x}_1 = \mathbf{x}_2^T \mathbf{x}_2 = 1$ , and let  $\rho = \mathbf{x}_1^T \mathbf{x}_2 = \text{Cor}(\mathbf{x}_1, \mathbf{x}_2)$ .

$$\hat{\alpha}_1 = \hat{\beta}_1 \frac{1}{1 - \rho^2} - \hat{\beta}_2 \frac{\rho}{1 - \rho^2}$$

For  $\rho$  close to 1, this is a large linear combination of  $\hat{\beta}_1, \hat{\beta}_2$ .

$$\hat{\alpha}_1 = \hat{\beta}_1 \times \frac{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2}{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2} - \hat{\beta}_2 \times \frac{\mathbf{x}_2^T \mathbf{x}_2 \mathbf{x}_1^T \mathbf{x}_2}{\mathbf{x}_1^T \mathbf{x}_1 \mathbf{x}_2^T \mathbf{x}_2 - (\mathbf{x}_1^T \mathbf{x}_2)^2}$$

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For  $\rho$  close to 1, this is a large linear combination of  $\hat{\beta}_1, \hat{\beta}_2$ .

What do you think this does to the variance of  $\hat{\alpha}_1$ ?

## Numerical example

**True model:**

$$y = .25x_1 + .75x_2 + \epsilon$$

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$$y = .25x_1 + .75x_2 + \epsilon$$

**Collinearity:**

$$x_2 = \rho \times x_1 + \sqrt{(1 - \rho^2)} \times z$$

Then if  $\text{Var}[x_1] = \text{Var}[z]$ ,  $\text{Cor}[x_1, x_2] = \rho$ .



$$\rho = 0$$

```
rho<-.0  
x2<-rho*x1 + sqrt(1-rho^2)*z  
cor(x1,x2)  
## [1] 0.02628723
```

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rho<-.0  
  
x2<-rho*x1 + sqrt(1-rho^2)*z  
  
cor(x1,x2)  
  
## [1] 0.02628723
```

```
y<- .25*x1 + .75*x2 + e  
  
lm(y~x1)$coef  
  
## (Intercept)          x1  
## 0.005394464 0.225787641  
  
lm(y~x2)$coef  
  
## (Intercept)          x2  
## 0.1439477 0.7598974  
  
summary(lm(y~x1+x2))$coef  
  
##              Estimate Std. Error  t value    Pr(>|t|)  
## (Intercept) 0.1226683  0.1429228  0.8582832 3.950921e-01  
## x1          0.2043111  0.1699043  1.2025070 2.351904e-01  
## x2          0.7549346  0.1569981  4.8085576 1.602073e-05
```

$$\rho = .5$$

```
rho<-.5  
  
x2<-rho*x1 + sqrt(1-rho^2)*z  
  
cor(x1,x2)  
  
## [1] 0.4885865
```

$$\rho = .5$$

```
rho<-.5  
  
x2<-rho*x1 + sqrt(1-rho^2)*z  
  
cor(x1,x2)  
  
## [1] 0.4885865
```

```
y<- .25*x1 + .75*x2 + e  
  
lm(y~x1)$coef  
  
## (Intercept)          x1  
##  0.02100348  0.59792914  
  
lm(y~x2)$coef  
  
## (Intercept)          x2  
##  0.1504062  0.8473659  
  
summary(lm(y~x1+x2))$coef  
  
##              Estimate Std. Error  t value    Pr(>|t|)  
## (Intercept) 0.1226683   0.1429228  0.8582832 0.3950921151  
## x1          0.2014621   0.1946620  1.0349332 0.3059959623  
## x2          0.7556979   0.1812858  4.1685440 0.0001305312
```

$$\rho = .95$$

```
rho<-.95
```

```
x2<-rho*x1 + sqrt(1-rho^2)*z
```

```
cor(x1,x2)
```

```
## [1] 0.9431838
```

$$\rho = .95$$

```
rho<-.95  
  
x2<-rho*x1 + sqrt(1-rho^2)*z  
  
cor(x1,x2)  
  
## [1] 0.9431838
```

```
y<- .25*x1 + .75*x2 + e  
  
lm(y~x1)$coef  
  
## (Intercept)          x1  
## 0.08552234 0.92361371  
  
lm(y~x2)$coef  
  
## (Intercept)          x2  
## 0.1332862 0.9414229  
  
summary(lm(y~x1+x2))$coef  
  
##              Estimate Std. Error  t value Pr(>|t|)  
## (Intercept) 0.1226683  0.1429228  0.8582832 0.3950921  
## x1          0.1892981  0.5111654  0.3703264 0.7128030  
## x2          0.7658032  0.5027964  1.5230881 0.1344374
```

$$\rho = 1$$

```
rho<-1  
x2<-rho*x1 + sqrt(1-rho^2)*z  
cor(x1,x2)  
## [1] 1
```

$$\rho = 1$$

```
rho<-1  
  
x2<-rho*x1 + sqrt(1-rho^2)*z  
  
cor(x1,x2)  
  
## [1] 1
```

```
y<- .25*x1 + .75*x2 + e  
  
lm(y~x1)$coef  
  
## (Intercept)          x1  
##  0.1219017   0.9544515  
  
lm(y~x2)$coef  
  
## (Intercept)          x2  
##  0.1219017   0.9544515  
  
summary(lm(y~x1+x2))$coef  
  
##              Estimate Std. Error  t value    Pr(>|t|)  
## (Intercept) 0.1219017  0.1393534  0.8747666 3.860570e-01  
## x1          0.9544515  0.1680688  5.6789325 7.726316e-07
```



# Results

As correlation increased,

- ▶ estimated conditional effects stayed about the same;
- ▶ standard errors increased,  $t$ -values decreased,  $p$ -values increased;
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This latter phenomenon is called **omitted variable bias**.

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- ▶ standard errors increased,  $t$ -values decreased,  $p$ -values increased;
- ▶ estimated marginal effects increased.

This latter phenomenon is called **omitted variable bias**.

At  $\rho = 1$ ,

- ▶ the design matrix **X** is **rank deficient**;
- ▶ the model is **overparameterized**.

R and many other packages simply drop one of the redundant variables.

## Omitted variable bias

**True model:**  $\mathbf{y} = \mathbf{X}_1\boldsymbol{\beta} + \mathbf{X}_2\boldsymbol{\gamma} + \mathbf{e}$

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**Omitted variable bias:**

$$\begin{aligned}E[\hat{\beta}_1|\mathbf{X}_1, \mathbf{X}_2] &= (\mathbf{X}_1^T \mathbf{X}_1)^{-1} \mathbf{X}_1^T E[\mathbf{y}|\mathbf{X}_1, \mathbf{X}_2] \\&= (\mathbf{X}_1^T \mathbf{X}_1)^{-1} \mathbf{X}_1^T (\mathbf{X}_1\boldsymbol{\beta} + \mathbf{X}_2\boldsymbol{\gamma}) \\&= \boldsymbol{\beta}_1 + (\mathbf{X}_1^T \mathbf{X}_1)^{-1} \mathbf{X}_1^T \mathbf{X}_2\boldsymbol{\gamma}\end{aligned}$$

**If  $\mathbf{X}_2$  is “fixed”:**

The bias is zero only if  $\mathbf{X}_1^T \mathbf{X}_2 = 0$ .

# Omitted variable bias

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**Omitted variable bias:**

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**If  $\mathbf{X}_2$  is “fixed”:**

The bias is zero only if  $\mathbf{X}_1^T \mathbf{X}_2 = 0$ .

**If  $\mathbf{X}_2$  is “random”:**

The bias (on average across  $\mathbf{X}_2$ ) is zero only if  $E[\mathbf{X}_1^T \mathbf{X}_2|\mathbf{X}_1] = 0$ .

## Marginal versus conditional effects

$x_1, x_2$  correlated  $\Rightarrow$  marginal, conditional effects are generally different.



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**Q:** Which effects are of most scientific interest?

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**Q:** Which effects are of most scientific interest?

**A:** It depends on the situation.

# Lurking variable

Consider a study of a sample of flu patients:

- ▶ Some patients choose to buy an expensive new drug, others don't.
- ▶ Illness severity is recorded for all patients in the study.

Let

- ▶  $x_1$  indicate whether or not a patient takes the drug;
- ▶  $y$  denote disease severity.

Suppose a linear regression shows a significant decrease in severity among those taking the drug.

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Suppose a linear regression shows a significant decrease in severity among those taking the drug.

Would you take the drug if you were sick?

# Lurking variable

Suppose

- ▶ there were no effect of taking the drug on disease;
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In other words,

- ▶ the *conditional effect* of  $x_1$  on  $y$  given  $x_2$  is zero;
- ▶  $x_1$  and  $x_2$  are correlated;
- ▶ the *conditional effect* of  $x_2$  on  $y$  given  $x_1$  is nonzero.
- ▶ the *marginal effect* of  $x_1$  on  $y$  is nonzero.

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- ▶ the *marginal effect* of  $x_1$  on  $y$  is nonzero.

Are marginal or conditional effects of the drug more relevant?

# Lurking variable

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- ▶  $x_1$  and  $x_2$  are correlated;
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- ▶ the *marginal effect* of  $x_1$  on  $y$  is nonzero.

Are marginal or conditional effects of the drug more relevant?

Which would help you decide whether or not to take the drug?



# Indirect effects

Consider a study of an exercise program on blood pressure.

- ▶ Subjects randomly assigned to an exercise program or control.
- ▶ Blood pressure and other variables measured at the end of the study.

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Consider a study of an exercise program on blood pressure.

- ▶ Subjects randomly assigned to an exercise program or control.
- ▶ Blood pressure and other variables measured at the end of the study.

Let

- ▶  $x_1$  indicate being on the exercise program or not;
- ▶  $x_2$  denote change in BMI;
- ▶  $y$  denote change in blood pressure.

## Indirect effects

$\hat{\alpha}_1$  : OLS estimate from  $y \sim x_1 + x_2$

$\hat{\beta}_1$  : OLS estimate from  $y \sim x_1$

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Suppose  $\hat{\alpha}_1$  is smaller, less significant than  $\hat{\beta}_1$ .

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$\hat{\beta}_1$  : OLS estimate from  $y \sim x_1$

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Why might this be?

## Indirect effects

$\hat{\alpha}_1$  : OLS estimate from  $y \sim x_1 + x_2$

$\hat{\beta}_1$  : OLS estimate from  $y \sim x_1$

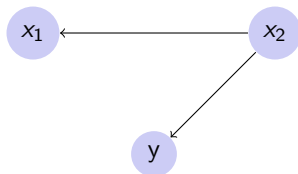
Suppose  $\hat{\alpha}_1$  is smaller, less significant than  $\hat{\beta}_1$ .

Why might this be?

Which effect is more relevant for assessing effect of the exercise regimen?

# Graphical models

## Drug example:



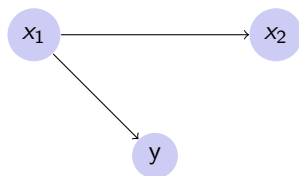
$x_1$  has no *causal* effect

$x_1$  has no *conditional* effect

$x_1$  has a *marginal* effect

# Graphical models

## Exercise example:



$x_1$  has an indirect causal effect

$x_1$  may have a direct causal effect

marginal effect of  $x_1 \approx$  direct + indirect causal effect

conditional effect of  $x_1 \approx$  direct causal effect

conditional effect < marginal effect  $\approx$  total causal effect