

Models with categorical factors

Peter Hoff

STAT 423

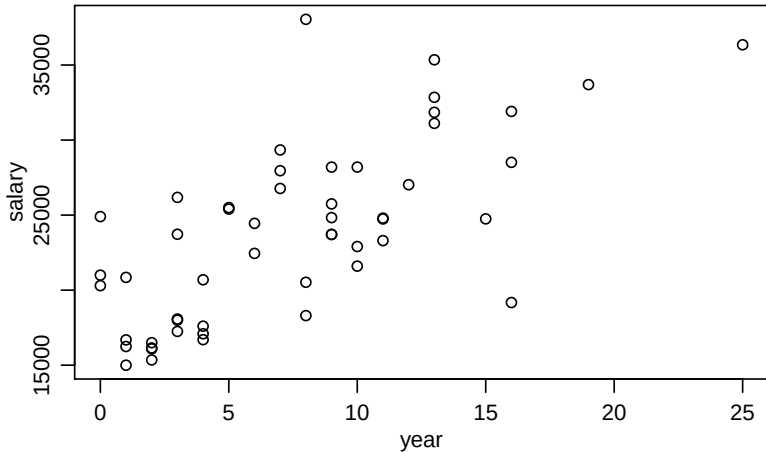
Applied Regression and Analysis of Variance

University of Washington

Faculty salary data

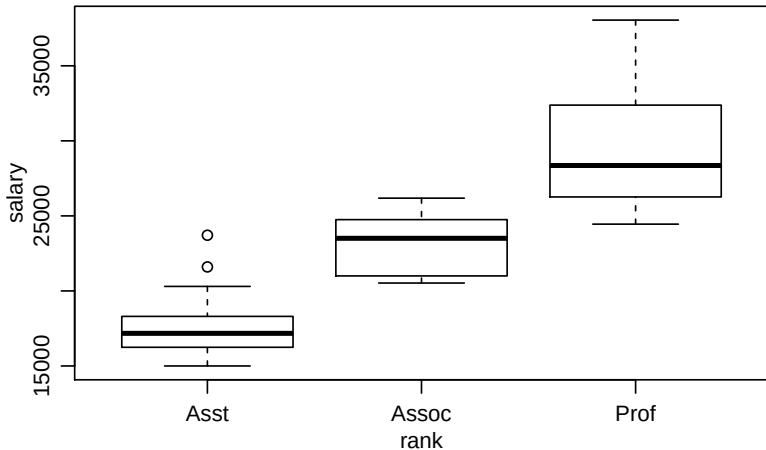
```
colnames(salary)
```

```
## [1] "degree" "rank"    "sex"     "year"    "ysdeg"   "salary"
```



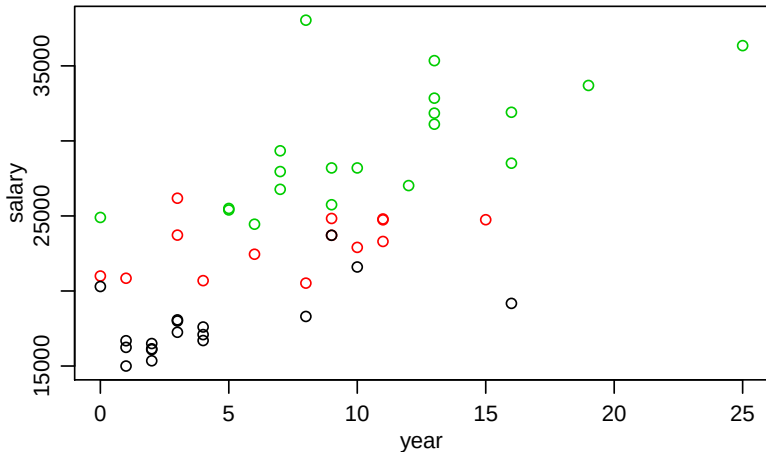
```
summary(lm(salary~year,data=salary))$coef
```

##	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	18166.1475	1003.6582	18.099935	1.343049e-23
## year	752.7978	108.4092	6.944039	7.341379e-09



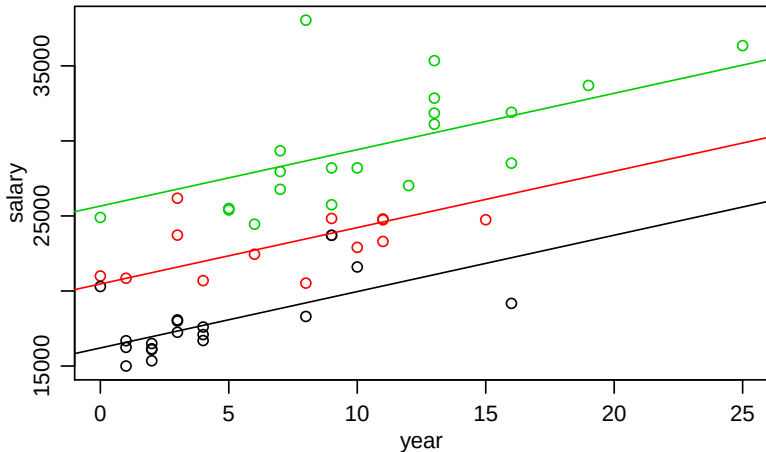
```
summary(lm(salary~rank,data=salary))$coef
```

##		Estimate	Std. Error	t value	Pr(> t)
##	(Intercept)	17768.667	705.4582	25.18741	1.072270e-29
##	rankAssoc	5407.262	1066.5525	5.06985	6.085313e-06
##	rankProf	11890.283	972.4070	12.22768	1.687464e-16



```
summary(lm(salary~year+rank,data=salary))$coef
```

##	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	16203.2682	638.67683	25.370058	1.847993e-29
## year	375.6956	70.91772	5.297627	2.904974e-06
## rankAssoc	4262.2847	882.89143	4.827643	1.446223e-05
## rankProf	9454.5232	905.83010	10.437413	6.120546e-14



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Questions:

Model specification:

- ▶ One of the variables is categorical. Is this a linear model?
- ▶ If so, how should the design matrix $\mathbf{X}$ be specified?
- ▶ How to specify different slopes for each group?

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- ▶ How to specify different slopes for each group?

Estimation and inference:

- ▶ How do we obtain least squares parameter estimates?
- ▶ How do we test for the “effect” of rank if it has two parameters?
- ▶ How can we obtain confidence intervals?


```
lm(salary~rank,data=salary)

##
## Call:
## lm(formula = salary ~ rank, data = salary)
##
## Coefficients:
## (Intercept)      rankAssoc      rankProf
##      17769          5407          11890
```

```
lm(salary~-1+rank,data=salary)

##
## Call:
## lm(formula = salary ~ -1 + rank, data = salary)
##
## Coefficients:
## rankAsst rankAssoc rankProf
##      17769      23176      29659
```

Exercise: Identify the relationship between the coefficients.

Set to zero parameterization

```
fit_stz<-lm(salary~rank,data=salary)
summary(fit_stz)

##
## Call:
## lm(formula = salary ~ rank, data = salary)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -5208.9 -1819.2  -417.8  1586.6  8386.1
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  17768.7      705.5   25.19 < 2e-16 ***
## rankAssoc      5407.3     1066.6    5.07 6.09e-06 ***
## rankProf     11890.3      972.4   12.23 < 2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2993 on 49 degrees of freedom
## Multiple R-squared:  0.7542, Adjusted R-squared:  0.7442
## F-statistic: 75.17 on 2 and 49 DF,  p-value: 1.174e-15
```

Q: What are the t -stats, p -values evaluating?

Mean value parameterization

```
fit_aov<-lm(salary~-1+rank,data=salary)
summary(fit_aov)

##
## Call:
## lm(formula = salary ~ -1 + rank, data = salary)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -5208.9 -1819.2  -417.8  1586.6  8386.1
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## rankAsst    17768.7      705.5    25.19  <2e-16 ***
## rankAssoc   23175.9      799.9    28.97  <2e-16 ***
## rankProf    29658.9      669.3    44.32  <2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2993 on 49 degrees of freedom
## Multiple R-squared:  0.9859, Adjusted R-squared:  0.9851
## F-statistic: 1146 on 3 and 49 DF, p-value: < 2.2e-16
```

Q: What are the t -stats, p -values evaluating?

Messed up R^2 in R

$$R^2 = \frac{SSY - RSS}{SSY}$$

```
y<-salary$salary
```

```
SSY<-sum( (y-mean(y))^2 )
```

```
(SSY - sum(fit_stz$res^2))/SSY
```

```
## [1] 0.7541924
```

```
(SSY - sum(fit_aov$res^2))/SSY
```

```
## [1] 0.7541924
```

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```
## [1] 0.7541924
```

```
(SSY - sum(fit_aov$res^2))/SSY
```

```
## [1] 0.7541924
```

```
(sum(y^2)-sum(fit_aov$res^2))/sum(y^2)
```

```
## [1] 0.9859469
```

Set to zero

- ▶ t_{Asst} evaluates if $\mu_{Asst} \neq 0$
- ▶ t_{Assoc} evaluates if $\mu_{Assoc} - \mu_{Asst} \neq 0$
- ▶ t_{Prof} evaluates if $\mu_{Prof} - \mu_{Asst} \neq 0$

Set to zero

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Mean value

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Set to zero

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- ▶ t_{Assoc} evaluates if $\mu_{Assoc} - \mu_{Asst} \neq 0$
- ▶ t_{Prof} evaluates if $\mu_{Prof} - \mu_{Asst} \neq 0$

Mean value

- ▶ t_{Asst} evaluates if $\mu_{Asst} \neq 0$
- ▶ t_{Assoc} evaluates if $\mu_{Assoc} \neq 0$
- ▶ t_{Prof} evaluates if $\mu_{Prof} \neq 0$

Questions:

- ▶ Which parameterization is more useful?
- ▶ How would you statistically compare the μ_{Prof} and μ_{Assoc} ?
(see notes)

Evaluating contrasts

```
fit<-lm(salary ~ rank, data = salary)

iXX<-summary(fit)$cov.unscaled

sigma<-summary(fit)$sigma

sqrt(diag( sigma^2*iXX ))
```

## (Intercept)	rankAssoc	rankProf
## 705.4582	1066.5525	972.4070

Evaluating contrasts

```
fit<-lm(salary ~ rank, data = salary)

iXX<-summary(fit)$cov.unscaled

sigma<-summary(fit)$sigma

sqrt(diag( sigma^2*iXX ))

## (Intercept)    rankAssoc    rankProf
##      705.4582    1066.5525    972.4070
```

```
summary(fit)$coef

##              Estimate Std. Error  t value    Pr(>|t|)
## (Intercept) 17768.667    705.4582 25.18741 1.072270e-29
## rankAssoc   5407.262   1066.5525  5.06985 6.085313e-06
## rankProf   11890.283    972.4070 12.22768 1.687464e-16
```

Evaluating contrasts

```
beta<-fit$coef
```

```
a<-c(0,-1,1)
```

```
l<-a%*%beta
```

```
se_l<- sigma*sqrt( a%*%iXX%*%a )
```

Evaluating contrasts

```
beta<-fit$coef  
  
a<-c(0,-1,1)  
  
l<-a%*%beta  
  
se_l<- sigma*sqrt( a%*%iXX%*%a )
```

```
l  
  
##           [,1]  
## [1,] 6483.021  
  
l/se_l  
  
##           [,1]  
## [1,] 6.215978  
  
l+c(-1,1)*qt(.975,49)*se_l  
  
## [1] 4387.113 8578.930
```

Comparison with two-sample t -test

```
y_Assoc<-salary$salary[salary$rank=="Assoc"]  
y_Prof<-salary$salary[salary$rank=="Prof"]  
  
t.test(y_Prof,y_Assoc)  
  
##  
##  Welch Two Sample t-test  
##  
## data:  y_Prof and y_Assoc  
## t = 6.3036, df = 28.278, p-value = 7.769e-07  
## alternative hypothesis: true difference in means is not equal to 0  
## 95 percent confidence interval:  
##  4377.244 8588.799  
## sample estimates:  
## mean of x mean of y  
##  29658.95  23175.93
```

Q: Why bother with the regression?

Comparison with two-sample t -test

```
y_Assoc<-salary$salary[salary$rank=="Assoc"]  
y_Prof<-salary$salary[salary$rank=="Prof"]  
  
t.test(y_Prof,y_Assoc)  
  
##  
##  Welch Two Sample t-test  
##  
## data:  y_Prof and y_Assoc  
## t = 6.3036, df = 28.278, p-value = 7.769e-07  
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## sample estimates:  
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##  29658.95  23175.93
```

Q: Why bother with the regression?

A:

- ▶ Regression uses a common variance estimate (can be good or bad).
- ▶ Regression can control for effects of other variables, allowing for evaluation of differences *conditional* on values of other variables.

Combining numerical and categorical predictors

```
fit<-lm( salary ~ year + rank, data=salary)
```

Q: What is this equivalent to in terms of β 's and x 's?

Combining numerical and categorical predictors

```
fit<-lm( salary ~ year + rank, data=salary)
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Q: What is this equivalent to in terms of β 's and x 's?

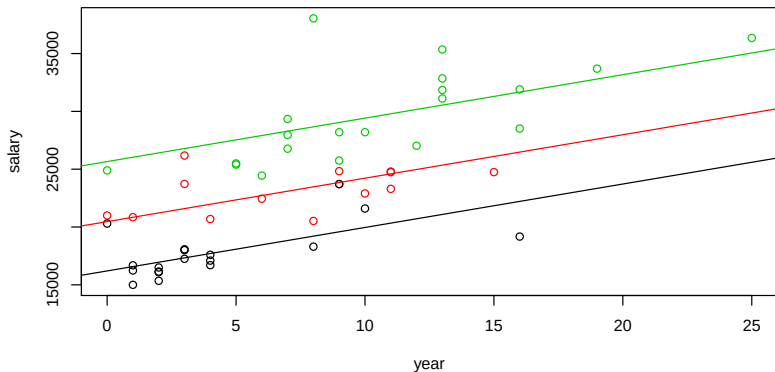
$$E[y|x_1, x_2, x_3] = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3$$

where

- ▶ x_1 = year
- ▶ x_2 = indicator of Associate Prof
- ▶ x_3 = indicator of Full Prof


```
plot(salary~year,col=rank,data=salary)

abline(fit$coef[1],          fit$coef[2],col=1)
abline(fit$coef[1]+fit$coef[3],fit$coef[2],col=2)
abline(fit$coef[1]+fit$coef[4],fit$coef[2],col=3)
```



Conditional evaluation of contrasts

Contrasts between ranks without controlling for year:

```
summary(lm(salary~rank,data=salary))$coef
```

##	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	17768.667	705.4582	25.18741	1.072270e-29
## rankAssoc	5407.262	1066.5525	5.06985	6.085313e-06
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## rankProf	11890.283	972.4070	12.22768	1.687464e-16

Contrasts between ranks controlling for year:

```
summary(lm(salary~year+rank,data=salary))$coef
```

##	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	16203.2682	638.67683	25.370058	1.847993e-29
## year	375.6956	70.91772	5.297627	2.904974e-06
## rankAssoc	4262.2847	882.89143	4.827643	1.446223e-05
## rankProf	9454.5232	905.83010	10.437413	6.120546e-14

```
VB<-summary(fit)$cov.unscaled * summary(fit)$sigma^2

beta<-fit$coef

a<-c(0,0,-1,1)

l<-a%*%beta

se_l<- sqrt( a%*%VB%*%a )
```

```
l

##           [,1]
## [1,] 5192.239

l/se_l

##           [,1]
## [1,] 5.955544

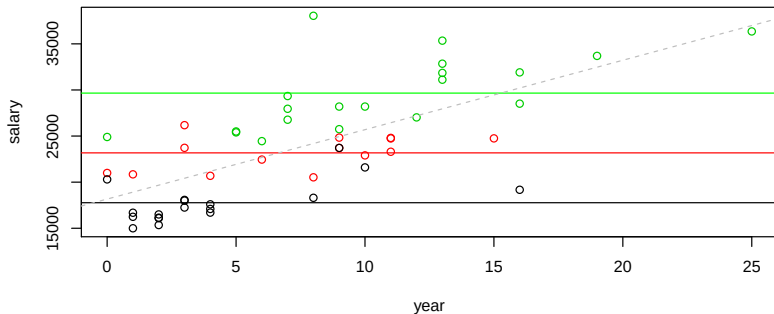
l+c(-1,1)*qt(.975,48)*se_l

## [1] 3439.301 6945.176
```

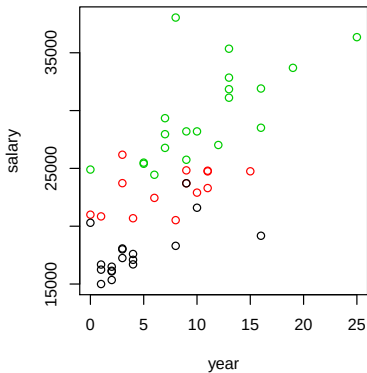
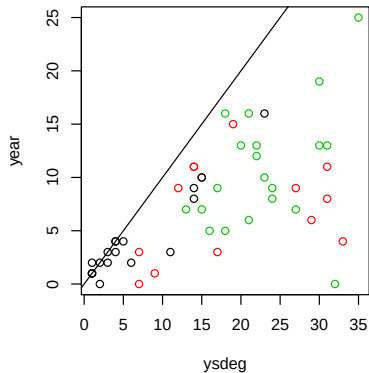
Discuss

After adding year to the model,

- ▶ contrast estimates went down;
- ▶ standard errors went down;
- ▶ t -statistics were about the same.



Adding a third variable



```
summary(lm(salary~year+ysdeg+rank,data=salary))$coef
```

##		Estimate	Std. Error	t value	Pr(> t)
##	(Intercept)	16317.46287	667.85860	24.4325114	2.320894e-28
##	year	400.46009	81.49863	4.9137034	1.125556e-05
##	ysdeg	-34.32314	54.54184	-0.6292993	5.322002e-01
##	rankAssoc	4619.12028	1054.02128	4.3823786	6.547685e-05
##	rankProf	9864.30333	1120.27016	8.8052897	1.645743e-11

```
summary(lm(salary~ysdeg+rank,data=salary))$coef
```

##		Estimate	Std. Error	t value	Pr(> t)
##	(Intercept)	17166.46499	785.40068	21.856952	1.350626e-26
##	ysdeg	95.08447	58.14789	1.635218	1.085453e-01
##	rankAssoc	4209.65030	1279.19805	3.290851	1.877161e-03
##	rankProf	10310.29631	1359.38547	7.584527	9.399039e-10

```
summary(lm(salary~year+ysdeg,data=salary))$coef
```

##		Estimate	Std. Error	t value	Pr(> t)
##	(Intercept)	16555.6897	1052.38960	15.731522	8.671060e-21
##	year	489.2945	129.56024	3.776579	4.307559e-04
##	ysdeg	222.2513	69.80376	3.183945	2.525343e-03

```
lm(salary~year+ysdeg+rank)
```

ysdeg not significant


```
lm(salary~year+ysdeg+rank)
```

ysdeg not significant

It is basically a noisy combination of rank and year

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```
lm(salary~ysdeg+rank)
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It is basically a noisy version of rank

```
lm(salary~year+ysdeg+rank)
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```
lm(salary~ysdeg+rank)
```

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It is basically a noisy version of rank

```
lm(salary~year + ysdeg)
```

ysdeg is significant

```
lm(salary~year+ysdeg+rank)
```

ysdeg not significant

It is basically a noisy combination of rank and year

```
lm(salary~ysdeg+rank)
```

ysdeg not significant

It is basically a noisy version of rank

```
lm(salary~year + ysdeg)
```

ysdeg is significant

It contains some information about rank

Preliminary model selection

The process of choosing predictors to include is called **model selection**

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- ▶ year and rank?
- ▶ year and ysdeg?

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- ▶ year and rank?
- ▶ year and ysdeg?

```
summary( lm(salary~year+ysdeg,data=salary) )$sigma
```

```
## [1] 3920.687
```

```
summary( lm(salary~year+rank,data=salary) )$sigma
```

```
## [1] 2402.224
```


Preliminary model selection

The process of choosing predictors to include is called **model selection**

- ▶ year and rank?
- ▶ year and ysdeg?

```
summary( lm(salary~year+ysdeg,data=salary) )$sigma
```

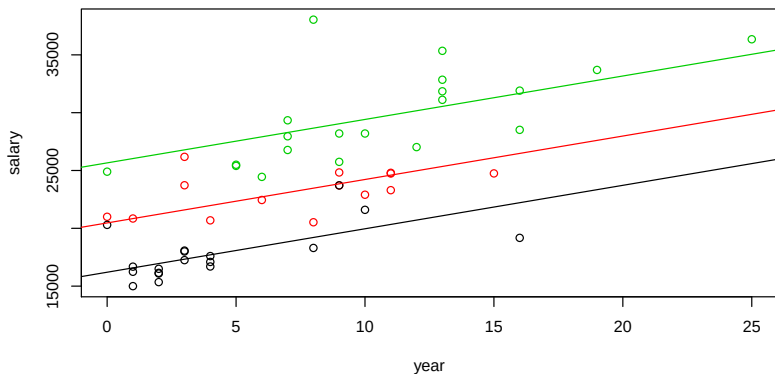
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```

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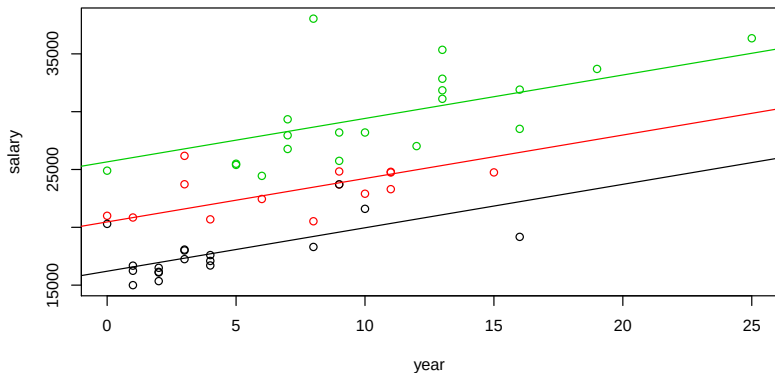
year and rank seem like a better choice.

Main effects model



The model we have selected is a **main effects model**.

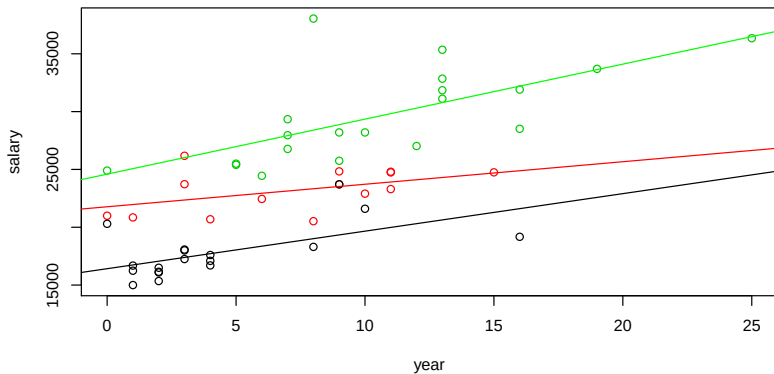
Main effects model



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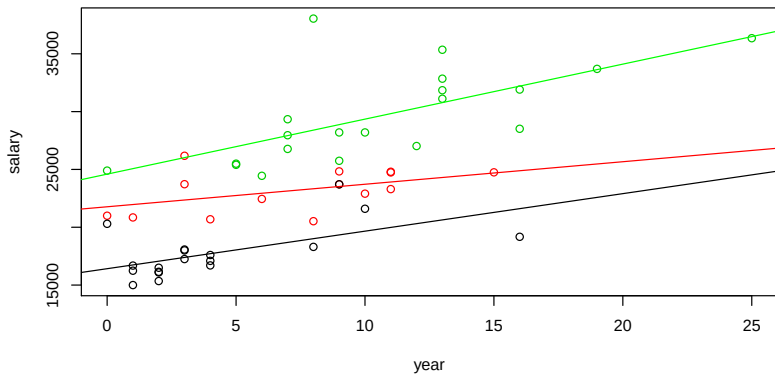
It assumes effects of one variable are constant across levels of the other.

Interaction model



Alternatively, we may want to consider an **interaction model**.

Interaction model



Alternatively, we may want to consider an **interaction model**.

This allows effects of one variable to vary across levels of the other.

```
fit_int<-lm( salary ~ year + rank + year:rank,data=salary)
```

```
summary(fit_int)$coef
```

##	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	16416.5723	816.0186	20.1178895	1.967510e-24
## year	324.5027	141.9312	2.2863379	2.688729e-02
## rankAssoc	5354.2430	1492.5574	3.5872945	8.063338e-04
## rankProf	8176.4105	1418.1287	5.7656336	6.493300e-07
## year:rankAssoc	-129.7345	205.7747	-0.6304686	5.315079e-01
## year:rankProf	151.1750	171.7437	0.8802364	3.833070e-01

```
fit_int<-lm( salary ~ year + rank + year:rank,data=salary)
```

```
summary(fit_int)$coef
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## year:rankAssoc	-129.7345	205.7747	-0.6304686	5.315079e-01
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Quiz 1: Give the design matrix **X** that corresponds to this model.

```
fit_int<-lm( salary ~ year + rank + year:rank,data=salary)
```

```
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```

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## year:rankAssoc	-129.7345	205.7747	-0.6304686	5.315079e-01
## year:rankProf	151.1750	171.7437	0.8802364	3.833070e-01

Quiz 1: Give the design matrix **X** that corresponds to this model.

Quiz 2: Describe what each *t*-statistic is evaluating.

Quiz 3: Statistically compare the slopes of Assoc and Prof.

Contrast in slopes

```
VB<-summary(fit_int)$cov.unscaled * summary(fit_int)$sigma^2

fit_int$coef

##      (Intercept)          year      rankAssoc      rankProf year:rankAssoc
##      16416.5723       324.5027      5354.2430      8176.4105        -129.7345
##      year:rankProf
##              151.1750

a<-c(0,0,0,0,-1,1)

l<-a%*%fit_int$coef

se_l<- sqrt( a%*%VB%*%a )

1

##              [,1]
## [1,] 280.9095

1/se_l

##              [,1]
## [1,] 1.581486

l+c(-1,1)*qt(.975,46)*se_l

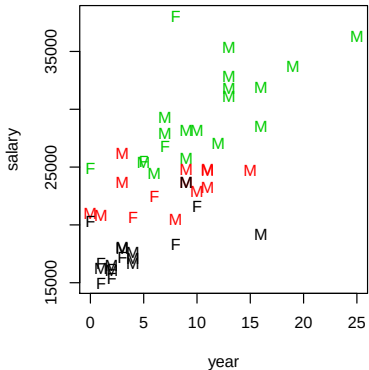
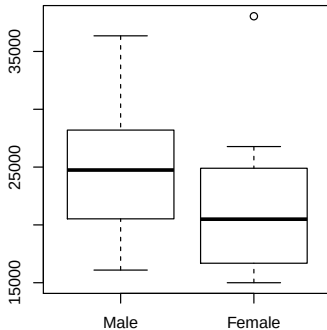
## [1] -76.6285 638.4475
```

Further analysis

```
colnames(salary)
```

```
## [1] "degree" "rank" "sex" "year" "ysdeg" "salary"
```

The data were originally used to evaluate salary discrimination.



```
t.test(salary~sex,data=salary,var.equal=TRUE)

##
## Two Sample t-test
##
## data: salary by sex
## t = 1.8474, df = 50, p-value = 0.0706
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -291.257 6970.550
## sample estimates:
## mean in group Male mean in group Female
## 24696.79 21357.14
```

How to compare salaries of males to those of females?

- ▶ Compare all males to all females?
(marginal sample means)
- ▶ Compare Asst males to Asst females, and for other ranks?
(conditional sample means)
- ▶ Condition on other variables?

Model 1:

```
summary(lm( salary ~ sex ,data=salary ))$coef
```

##	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	24696.789	937.9776	26.32983	5.761530e-31
## sexFemale	-3339.647	1807.7156	-1.84744	7.060394e-02

Marginal means suggest the possibility of discrimination.

Model 2:

```
summary(lm( salary ~ sex + rank ,data=salary ))$coef
```

	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	18155.0909	830.5142	21.8600619	1.342254e-26
## sexFemale	-869.4545	980.5011	-0.8867451	3.796376e-01
## rankAssoc	5145.0455	1109.0352	4.6392083	2.721784e-05
## rankProf	11677.7500	1003.5749	11.6361519	1.412938e-15

- ▶ No strong evidence of discrimination *within* ranks.
- ▶ However, department could discriminate by not promoting women.

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- ▶ No strong evidence of discrimination *within* ranks.
- ▶ However, department could discriminate by not promoting women.

We probably do not want to condition on this variable:

- ▶ A department could discriminate in promotion, but not salary.
- ▶ There would be an indirect causal effect of sex on salary.
- ▶ There would be a marginal effect of sex on salary.
- ▶ There would not be a conditional effect.

Model 3:

```
summary(lm( salary ~ sex + year,data=salary ))$coef
```

##	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	18065.4054	1247.7738	14.4781095	2.500540e-19
## sexFemale	201.4668	1455.1450	0.1384514	8.904511e-01
## year	759.0138	118.3363	6.4140410	5.366076e-08

Review the plot: High value of year positively correlates with male and salary

Model 4:

```
summary(lm( salary ~ sex + year + sex:year,data=salary ))$coef
```

##	Estimate	Std. Error	t value	Pr(> t)
## (Intercept)	18222.5835	1308.6316	13.9249143	1.767461e-18
## sexFemale	-570.7543	2297.2398	-0.2484522	8.048445e-01
## year	741.0236	126.2311	5.8703727	3.952977e-07
## sexFemale:year	169.0535	386.9542	0.4368824	6.641558e-01

Little evidence of different year effect by sex.

Caution: These data are not a random sample.

- ▶ we do not have information on faculty who left the department;
- ▶ This is a type of data censoring, and could affect conclusions.